



VIP-SERVICES

Fraport's new VIP Services partnership program – how to join and how does it work?

1

If you wish to join Fraport's new VIP partner program, please complete the attached application form.

2

After reviewing the application, we will send you a contract, which you are kindly requested to sign.

3

You submit all bookings in the usual way (vip-services@fraport.de) and will have to pay the regular prices.

4

As of June 30 and December 31 of each year, you will have to prepare a statement listing all booked and confirmed services provided by us to your customers during the past half-year. The audit-proof list must be submitted to Fraport within three months after the end of the respective half-year, in the form specified by Frankfurt Airport VIP Services.

5

Within 30 days after submitting the statement, we will send you a payment amounting to six percent of your total net sales generated within the respective half-year term. You will find an overview of all products and services eligible for a discount in our Service Catalog and Price List.

If you have any questions or require more information, please let us know by sending an e-mail to vip-partners@fraport.de



VIP-SERVICES

Antrag zur Teilnahme am VIP-Services-Partnerprogramm Application to Join the VIP-Services Partner Program

Frankfurt Airport VIP-Services

Name des Partners Name of Partner

Handelsregister-Nummer Commercial Register Number

Rechtsform Legal Form

Inhaber Owner

Geschäftsführer Managing Director

Straße, Hausnummer Street address

Postleitzahl | Ort Postcode | Town or City

Telefon (inkl. Nebenstellen) Phone (incl. Extensions)

Telefax Fax

E-Mail Email

Homepage/Eigene Internetseite Website/Own Website

Mitglied einer Kette/Kooperation Member of a Chain or Cooperative

Ja Yes Nein No

Wenn ja, welche? If yes, which?

Firma besteht seit: Company Established in

Kontonummer Account Number

Name der Bank Name of Bank

BLZ Bank Routing Code

BIC

IBAN

Umsatzsteuernummer VAT ID no.

PLEASE SEND US
A COPY OF YOUR
BUSINESS REGISTRATION

Branche/Geschäftsmodell Sector/Business Model

Reisebüro, Reiseveranstalter Travel Agency or Tour Operator

Airline

Handlings-Agent Ground Handler

Limousinenservice Limousine or Shuttle Service

Concierge-Serviceanbieter Concierge Services

Airport-Betreiber sowie Betreiber vergleichbarer Services an Flughäfen
Airport Operator or Provider of Comparable Services at Airports

Sind Sie Spezialist für bestimmte Zielgruppen/Destinationen? Are you specialized in certain target groups or destinations?

Ja Yes Nein No

Wenn ja, für welche? If yes, which?



VIP-SERVICES

Haben Sie oder Ihre Beschäftigten bereits Erfahrung mit unseren Produkten? Do you or your staff have any experience with our services?

Ja Yes Nein No

Wenn nein, haben Sie Interesse an einer Schulung? If not, are you interested in a training course?

Ja Yes Nein No

Datum Date

Unterschrift des Antragsstellers/Firmenstempel Signature and stamp of application

INTERN - Nur von Frankfurt Airport VIP-Services auszufüllen!

Aufnahme ok? Ja Yes Nein No

Bemerkungen

Erfassung Unterschrift & Datum

Prüfung Unterschrift & Datum